



In The News

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February 17, 2004

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1. Mediterranean/Canadian Freight Conference announces Eastbound rate increase

The Member Lines of the above Conference have announced the following rate increases on Eastbound cargo, effective April 1, 2004: - General Cargo: US\$100/US\$150 per 20'/40' Container.

For more information, please contact our office or the Conference Office or access: www.canconf.com . Member Lines are: Canada Maritime, CAST (a Division of CP Ships), Senator and ZIM.

2. Mediterranean Canadian Freight Conference announces CAF

In view of the weakening US dollar against the Euro currency, the Member Lines have announced that, effective March 1st, 2004, the following CAF will apply:

WESTBOUND & EASTBOUND : 8% SURCHARGE

The Conference suggests that the currency situation will be monitored and further CAF announcements may be made as required.

3. Update from CP on Rail transit to and from Vancouver

Weather throughout Western Canada has moderated in the past few days allowing for more normal working conditions as it relates to rail traffic. Two major avalanches in British Columbia have been cleared re-opening the CP Rail main line to east and westbound traffic. A derailment in Northern Ontario mid last week -which added to an already critical situation- was cleared on Friday morning.

CP Rail has been moving export traffic through or around affected areas wherever possible. It has, however, been impossible to move normal volumes and many export container loads have

been staged at intermodal terminals waiting for crews to clear main transit lines and accumulated traffic volumes. As a result many export shipments have missed vessel connection.

Import traffic accumulated from vessel arrivals at Centerm Vancouver terminal and destined for inland rail destinations has started moving, as railcar supply has improved greatly in the past few days. This week should see all backlogged containers loaded to car and enroute, including inbound reefer/protective service loads.

4. ITN's Brenda Hunter - Winner - CIFFA Young Freight Forwarder of the Year Award

CIFFA is pleased to announce Brenda Hunter, ITN Logistics Calgary, as the winner of our Young Freight Forwarder of the Year Award.

Brenda joined ITN Logistics in 2000, after holding positions at two other freight forwarding companies. She handles international air and ocean freight duties, with past experience in trucking, rail, customs and sales. She is currently enrolled in CIFFA's Module II Professional Education Program, and also holds qualifications in Air and Ocean Dangerous Goods through CIFFA. She has university and college education in the Business Administration and Business Marketing areas, and has volunteered her time by previously coaching developmentally challenged students.

The Selection Committee, felt that Brenda best possessed the requirements of an up and coming Freight Forwarder: Formal education, ongoing education and training in industry-related fields, experience in many areas of our industry, gives back to the community, and is able to express herself in a clear, concise, and well thought out way.

Brenda now receives her choice of an all expense-paid 3-day trip to her choice to Vancouver, Montreal, or Halifax. She will also be representing Canada in the World-Wide Young Freight Forwarder of the Year competition, with an opportunity to win:

- an all expense-paid trip to FIATA's 2004 Annual World Congress in Sun City, South Africa;
- two weeks practical experience in the transport multi-modal infrastructure in either Hong Kong, London/England or New Jersey/New York;
- one week's training on Legal, Liability and Insurance aspects of International Transport, in London/England, courtesy of the TT Club;
- one week's training on air cargo provided by IATA; and
- one year's free subscription to International Transport Journal and to International Freighting Weekly.

We offer Brenda Hunter our best wishes and support in the world-wide competition!

Any questions/clarifications with the above, please contact your sales representative or call **ITN Customer Service** department at **(905) 362-1111**



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